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CMD MESSAGE



Dear Investors,

We have recently announced annual financial results of REPL for FY 2018-19. The numbers on all parameters gives us immense satisfaction for which we extend our gratitude to our investors, clients, associated and investor community. The company has maintained its trend of continuous growth both on top-line and bottom-line figures. Our work orders have been substantially increasing due to the large infrastructure consultancy projects that have been awarded to REPL group companies. Recently we got the project management consultancy of fifth Smart City Project of Moradabad, preceded by the Smart Cities of Varanasi, Indore, Kanpur and Dehradun.

For the current financial year we have been working on the growth strategy focused on expansion through sector diversification, reaching out to new territories and making new strategic alliances. All our efforts are aligned to maximizing the value of our investors and making the meaningful contribution to the infrastructure growth of the nation. We sincerely hope to receive your continued support in our endeavor.

Sincerely,

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Pradeep Misra CMD - REPL

FINANCIAL HIGHLIGHTS

REPL declared its financial results for FY 2018-19 on 30th May 2019. Financial Highlights are as below

Rudrabhishek Enterprises Limited					
Particulars	Mar-19	Mar-18	Diff Inc / (Dec)	% Inc/ (Dec) from Mar-18	
Revenue from operations in Lacs	5,249.09	4,258.50	990.59	23.26%	
EBITDA in Lacs	1,041.03	574.04	466.99	81.35%	
PAT in Lacs	844.56	504.98	339.58	67.25%	
EPS in Rs.	5.21	4.23	0.98	23.24%	
Work Order in Rs	2,834,396,369	2,118,981,169	7,15,415,200	33.76%	



Major Projects Awarded: FY 2018-19

PROJECT	CLIENT
Project Consultancy for Moradabad Smart City	Moradadbad Smart City Limited
Consultancy Services for EPMC for Storm Water Drainage System in Modipuram, Meerut	Continental India Private Limited
DPR for Sewerage Management Schemes in Madhya Pradesh	MPUDC, Madhya Pradesh
Consultancy services for Master Plan & Zonal Development Plans in Gairsain, Uttarakhand	UHUDA, Uttarakhand
DPR for Interception and Diversion in 5 towns of Bihar	BUIDCO Ltd, Bihar
Detailed Engineering & PMC Services for Construction of Married Accommodation for Defence Personnel in Meerut	DG MAP
DPR for Water Supply Scheme in Dehradun, Uttarakhand	Uttarakhand Jal Sansthan
Consultancy Services for detailed Infrastructure Design Services of Wave City Ph-2, NH-24	Uppal Chadda Hi-tech Developers Pvt. Ltd.
Dehradun Smart City	Dehradun Smart City Ltd.
Consultancy Services for Preparation of GIS based Master Plans in Andhra Pradesh	DTCP, Guntur
Water Supply Project in 3 districts of Bundelkhand (Hamirpur, Banda, Chitrakoot)	State Water and Sanitation Mission, Uttar Pradesh
Consultancy Services for Start-Up Village / IT Village in Goa	Info Tech Corporation of Goa Ltd.
Online Building Plan Approvals for all Development Authorities of Uttar Pradesh & U. P. Awas Evam Vikas Parishad: On Build, Own & Operate (BOO) basis	HUPD, Govt. of Uttar Pradesh

RECENT PROJECT

Moradabad Smart City: REPL appointed as Project Management Consultant

Client: Moradabad Smart City Limited





- Moradabad envisions retrofitting and redevelopment of 1260 acres of selected local area. The retrofitted area is aimed to become a new socioeconomic engine for the city's infrastructure.
- Preparation of retrofit-redevelopment Area Based Development master plan for earmarked area and Pan City solution, preparation of detailed project reports for various packages and project design, develop, planning, management, implementation and supervision consultancy.
- The ABD will focus on areas such as, reviewing existing status of physical Infrastructure and other available secondary data, identifying requirements of surveys, studies and investigations, carrying out necessary surveys, investigations, situational analysis, cost benefit analysis, preparing preliminary project cost.



CORPORATE NEWS

FICCI Summit & Awards: REPL at 2nd

On 22nd Feb, REPL participated in Smart Cities Summit & Awards organized by FICCI in New Delhi. Objective of the event was to explore technological innovations in project planning.

Our project, Kanha Upvan Gaushala under Varanasi Smart city was awarded 2^{nd} place in the Smart City Award, under City Identity Category. The Gaushala is an excellent example of green construction with sustainable complex running on solar power and embeds itself in innovations and solutions for Varanasi Smart City.







Completion Certificate: Drainage Project

REPL received experience certificate by U.P. Jal Nigam, Meerut on completion of "Pre-Feasibility Report of Master Drainage Plan and DPR of the Drainage System in Sewer Zone – 4 & 5 of Meerut City (Uttar Pradesh)" project.



ISO Certification:

RIPL

RIPL has been further upgraded as an ISO 9001:2015 certified for Quality Management Systems Standard.



REPL Experts in Industry Panels: FICCI & CII





With the objective to involve and contribute in industry level policy initiatives Mr. Pradeep Misra, CMD REPL joins CII Committee on Infrastructure Northern Region. Three other senior sector experts from the company have been included in the industry panels of leading institutions – FICCI and CII.

Name	Association	Committee/Panel
Mr. Pradeep Misra	CII	Infrastructure Northern Region
Dr. Harish Sharma	CII	Infrastructure- City Connect
Mr. Jawahar Khushu	FICCI	Urban Infra and Smart City
Mr. Prabhakar Kumar	CII	Urban Infrastructure & Power

CMD Interview:

Japanese Magazine



Japanese Magazine Nikkei Architecture & Nikkei xTECH interviewed Mr. Pradeep Misra, CMD REPL for his views on Smart City projects in India. Discussions were held on REPLs involvement in Smart City projects, especially Varanasi. The objective was also to explore opportunity for Japanese firm to get into Indian Infrastructure Projects through local partnerships.





KNOWLEDGE DISSEMINATION



FICCI

Frontier Technology Conclave

Frontier Technology Conclave 2019 was organized by FICCI on 1st May in New Delhi. The major discussions were around AI (Artificial Intelligence) readiness of India and way forward. From REPL, Mr. Abhishek Saxena participated in the event.





TDS Workshop







On 23rd May, REPL participated in ASSOCHAM's awareness session on Capacity Building for TDS deductors filing TDS Statement in form 24Q & recent changes in Part B of Form 16. Mr. Purushottam, from Central Board of Direct taxes (CBDT) addressed the audience and trained them on the changes in filing ITR. From REPL group, Mr. Ajeet Goswami and Mr. Prashant Kumar attended the event.

Smart City Expo: Delhi

Exhibition India Group organised Buildings India Conference under 5th Smart City Expo on 23rd May in Delhi. The discussion topics were Green buildings by 2022, Sustainable materials and technologies for buildings, Disaster mitigation and management. From REPL, Mr. Sandeep Sharma (DGM – Projects) participated in the event.

In the same event from 22nd to 24th May, Kanpur Smart City Limited exhibited. Mr. Amrut Lal Bind (Addl. CEO- KSCL) & Mr. Utkarsh Dwivedi from KSCL and Ms. Poonam Gupta and Mr. Ashutosh Kushwaha from REPL represented the team.







Leadership Series:

NASSCOM

Ms. Soumya Das (Whole-Time Director, RIPL) participated in Leadership Series conference organized by NASSCOM on 12th April in Noida. The event had discussions on challenges faced by Small and Medium Enterprises (SMEs), their lifecycle, validating new business ideas – Product Vs Service for Funding. Surviving in the world of VUCA (Volatile, Uncertain, Complex and Ambiguous) was also an important issue raised.



MoHUA Conference: Delhi







REPL participated in Global Housing Technology Challenge Conference organized by Ministry of Housing and Urban Affairs on 2nd & 3rd March in New Delhi. Objective of the event was to promote new technologies in the housing sector so that emerging technologies can be used for low cost housing. The seminar was conducted in the chairmanship of Honorable Prime Minister Shri. Narendra Modi. Mr. Prabhakar Kumar (GM – Planning) took part as delegate.

National Consultation- Real Estate:



REPL participated in ASSOCHAM's National Consultation on Real Estate India: Agenda for New Government on 26th April in Delhi. The meeting focused on key aspects of Real Estate industry. Suggestions on challenges faced by the industry were also discussed. REPL was represented by Mr. Zulquer Nain (GM – Engineering & Projects) and Mr. Sandeep Sharma (DGM – Projects).





CII AGM: Noida

REPL participated in 'CII Western U.P. Annual Session & 5th Edition of Conference on Building World Class Manufacturing' organized by CII on 20th Feb in Noida. The conference addressed the topics like Delivering India's 4th Industrial Revolution, Innovative trends in the Indian Manufacturing Space, and Sustainable Manufacturing. Mr. Asif (Manager, BD) and Mr. Abhishek Saxena (Lead, Corporate Affairs) took part as delegate.





Industrial Waste Management Conference: Delhi

REPL participated in a seminar on 'Industrial Waste and Waste Water Management' organized by PHD Chambers of Commerce on 13th March in Gurgaon. The seminar focussed to deliberate on the issues and challenges being faced for Management, Reusing and Recycling of Waste & Wastewater Management in India. Mr. Abhishek Saxena (Corporate Affairs) took part as delegate.









TeamSystem 2019 Partner's Meeting: Italy

RIPL took part in TeamSystem Partner's Conference 2019 held from 13th to 15th March in Milan. TeamSystem is one of the European leaders in management / ERP software and training services and REPL is one of their premium partners for their STR Business. The discussions were held on company's previous year's performance, product and marketing overview. There was a focus on business strategy for the coming years which includes product applicability and customization for other countries, these products are already running successful in Italian market.

There was a huge gathering of Teamsystem's Italian and International Partners. From REPL group, the event was attended by Mr. Pradeep Misra (CMD, REPL) and Ms. Soumya Das (Whole-Time Director, RIPL).





Design Perspective: Bhubaneswar

RIPL exhibited in the 45th edition of Design Perspective on 9th March in Bhubaneshwar. Architects and Interior Designers from Bhubaneshwar and Cuttack attended the event. Our booth received a warm response. Features of ARCHICAD, mobile app BIMx and on-spot ARCHICAD demonstration were appreciated by the attendees. Mr. Laszlo Toke (GRAPHISOFT), Mr. Deepak Chaudhary, Mr. Vineet Kumar represented RIPL.







PHD Chamber:

6th Global Rail Convention



Dr. Harish Sharma (Chief Business Office & Operations, REPL) attended 6^{th} Rail Convention organized by PHD Chamber on 26^{th} Feb in New Delhi. Objective of the convention was to showcase and learn about the latest developments shaping this vast industry and also to learn about new national & international opportunities for the Industry.



Graphisoft International Partners Conference 2019: Geneva

RIPL continued to increase its international market presence in the BIM industry and participated in the International Partners conference organized by GRAPHISOFT Hungary. The yearly event was for all the ARCHICAD Partners across Globe to share their success stories and sales strategies adopted for their respective countries. This year GRAPHISOFT is growing towards 100M € revenue and is also investing a lot towards immense development in the product portfolio and ARCHICAD Ver 23 will have many unparalleled features. Continuing with the philosophy of OPEN BIM GRAPHISOFT is collaborating with various other segment for seamless integration with software's like dRofus & DDS CAD. Many International software companies including BIMm Gmbh, TeamSystem, Eptar, Solibri and Twin motion also participated in the event.

This event was attended by Mr. Pradeep Misra (CMD, REPL), Ms. Soumya Das (Whole-Time Director, RIPL) & Vineet Kumar (AGM, RIPL).

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REPL appointed as project management consultants for Moradabad Smart City



REPL Crusaders cruise to title

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Business Today

REPL bags project management consultancy work for Moradabad smart

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REPL bags project management consultancy work for Moradabad smart city

MAIL TODAY

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Business Standard

REPL bags project manag-consultancy work for Moradabad smart city

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REPL

in Media

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REPL gets Moradabad Smart City consultancy LUCKNOW: Moradabad Smart City Limited (MSCL) has awarded

City Limited (MSCL) has awarded the Project Management Consultancy (PMC) assignment to Delhi based firm, REPL (Rudrabhishe Enterprises Ltd.). The kirk off meeting was held under the chairmanship of CEO MSCL, Sanjay Chauhan in which Dr. Harish Kumar Shama chief business officer8 operations) represented REPL Moradabad envisions retrofittion and redevisions from the properties.

envisions retrofitting and rede-velopment of 1260 acres of selected local area. The retrofitted

area was to become a new socio-economic engine for the

city's infrastructure, said Pradeep Misra, CMD of REPL.

Business Standard REPL FY19 net profit rises 67 pc to Rs 8.4 cr; order book rises to Rs 280 cr

सहारा

पार्कों का होगा

आधुनिकीकरण

बाराणसी। शहर को आधुनिक बनाने के साथ साथ अब बच्चों के अनुकृत भी बनाए जाने की पहल शुरू होंचु की है। इस पहल के अंतर्गत एक एनजीओ प्रगति पथ फॉउंडेशन के माध्यम से शहर के 10 वार्डों की 20 बस्तियों में बाल्-

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THE ECONOMIC TIMES

REPL FY19 net profit rises 67% to Rs 8.4



पानी बुखार से सरकार ने लिया सबक

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ोएल को मुरादाबाद स्मार्ट सिटी परियोजना यार करने का काम मिला

The Statesman

The Sunday States
NEW DELHI, 26 MAY 2



Continuity of the incumbent NDA govt will directly benefit infrastructure sector. The on-going programmes such as PMAY and Smart City Mission have longer gestation period.





For queries, please contact

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