

Impact



***Building relationships.
Strengthening business partnerships.***



Projects
Awarded



Corporate
News



Knowledge
Dissemination



Media
Coverage

CMD MESSAGE



We have just been through the 27th AGM (Annual General Meeting) of REPL. I find it very opportune moment to communicate with you and update on multiple aspects of our company. The annual results of REPL for FY 2018-19, were released earlier this year which gave us immense satisfaction and confidence that we are moving along with the right strategy in a macro-level economic environment that is perfectly aligned with our own business domains. Just to recall, our revenue from operations grew by 23.26%, EBITDA by 81.35% and PAT by 67.25%, over the previous financial year.

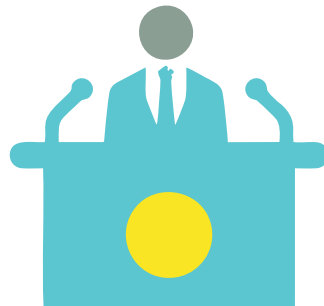
In the previous few months, we have been awarded few large scale projects such as – Moradabad Smart City, PMAY in Pune, etc. Our presence has been intensive in the Northern & Central parts of India; now we are steadily moving into the new territories with projects in Maharashtra, Andhra Pradesh, West Bengal and other states of South & Eastern parts of the country. Our focus is also on large scale projects which generate stability of revenue stream for longer period of time.

We are thankful for your faith in our growth story, our capabilities to grow business & deliver projects, and we look forward to your continued support.

With season's greetings,

Pradeep Misra
CMD, REPL

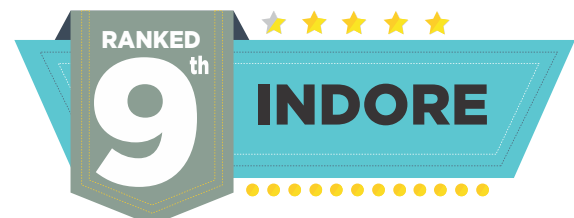
27th AGM: REPL



On 26th September 2019, REPL conducted its 27th AGM at YWCA in New Delhi. Apart from investors and shareholders, the event was attended by Board of Directors, CMD, CFO, Company Secretary, Statutory Auditor and Scrutinizer.



Smart City Ranking: _____ MINISTRY OF HOUSING AND URBAN AFFAIRS



REPL wins Leadership Award: **KANPUR SMART CITY**

REPL was awarded with Leadership Award at Smart City Summit Kanpur organized by Elets TechnoMedia. The award was presented by Mr. Rajeev Sharma (Smart City State Mission - Director, U.P.) for our exemplary performance at Kanpur on 24th September. REPL is PDMC for Kanpur Smart City which stands 1st Rank in UP and 7th Rank in All India among 100 Smart Cities by Ministry of Housing and Urban Affairs.



Meeting with RERA Chairman: **BHOPAL**

REPL gave presentation on RERA & PMC Services in a meeting conducted by MP RERA Chairman, Mr. Anthony De Sa, IAS (Retd.). Held on 28th August in Bhopal, the meeting had presence of officials and developers who are facing problems in project completion or doing RERA Compliance.



Leadership Series: **NASSCOM**

On 26th July, Ms. Soumya Das, Whole-time Director, RIPL attended NASSCOM's session on the Role of Coaching in Leadership Transformation held at their HQ in Noida. The session had presence of industry leaders who shared their experiences & the use of coaching as a tool for enhancing organizational growth.



Awareness Program: **PMAY SCHEME**

Monthly Awareness Program was conducted at Baghpath, Uttar Pradesh on 26th July. Focus was to discuss the field problems with Surveyors and Engineers in PMAY Scheme.



Investors Meet: **KANPUR SMART CITY**

The meeting was organized by REPL on behalf of Kanpur Smart City Ltd. (KSCL) on 20th August in Kanpur. Ms. Poonam Gupta (Senior Mgr- PPP, REPL) gave presentation on "Skill Development Centre on PPP model". Attended by Real Estate players, Municipal Commissioner and Members of KSCL, the event had gathering of 25 members.



Publicity Workshop: **PUNE**

In association with PMRDA, REPL's Planning team organized Publicity Workshop held for 842 villages in Pune. During the workshop, the team had valuable discussions with various stakeholders for launching PMAY Pune project. Public consultations were also held at regular intervals for productive suggestions from the beneficiaries.



PROJECTS AWARDED



PROJECT NAME
**GIS-Based Master Plans
for AMRUT cities in
Uttar Pradesh**

CLIENT NAME
Town & Country Planning Dept., UP

- SCOPE OF WORK**
- ❖ Develop plan for 5 cities - Kanpur (1484 sq km), Unnao (161 sq km), Agra (1007 sq km), Firozabad (204 sq km) and Shikohabad (189 sq km).
 - ❖ Development area will be divided for the purpose of development as well as land usage and various development stages will be indicated.
 - ❖ Analysing urban sprawl, study existing land use, assess future needs, determine the suitability of available land for various activities/uses, plan new road links, reserve land for public facilities and services, zone and frame suitable development promotion and control regulation.



PROJECT NAME
**PMAY Pune:
Systematic end-to-end
implementation**

CLIENT NAME
Pune Metropolitan Region Development
Authority (PMRDA)

- SCOPE OF WORK**
- ❖ Development of implementation portal for end-to-end paperless online execution of project; in-house MIS system and android application for project monitoring and beneficiary complaint redressal.
 - ❖ Demand generation through various publicity mediums and door to door validation.
 - ❖ Preparation of DPR of eligible beneficiaries.
 - ❖ MIS entry and attachment of DPR beneficiaries on Central MIS portal, issue of confirmation letter, measurement drawing survey for beneficiary plot, preparation, approval and distribution of building plans and issuing of work order to beneficiaries.
 - ❖ Construction monitoring at different stages and Geo-tagging.
 - ❖ Processing of timely installments to the beneficiary through PFMS.

KNOWLEDGE DISSEMINATION



National Real Estate Summit: ASSOCHAM



Mr. Pradeep Misra, CMD, REPL spoke about Investment Opportunities, Growth Strategies & Building Investors' Confidence during Assocham's Real Estate Summit in Delhi. Inaugurated by Mr. Suresh Prabhu, former Cabinet Minister, the event was scheduled on 12th July and had presence of industry leaders. REPL was also one of the exhibitors in the event where we showcased our expertise.



National Real Estate Convention: NAREDCO



REPL exhibited at NAREDCO's Convention on Housing for All Real Estate Inflection Policy: Reading for Future on 19th – 20th August in Delhi. The discussion topics were Housing for All, Liquidity Challenge, Rental Housing, RERA etc. With a gathering of more than 500 participants, our team got an opportunity to interact with Government Officials and other private players.



Conference on Urban Smart Solutions: San Diego, USA

The Seminar was held in San Diego, between 8th-12th July. Approximately fifteen thousand delegates from all over the world assembled to discuss about the urban solutions and their applicability for citizen's benefits in productive manner. The conference also deliberated on community's livability and their satisfaction standard in urban scenario.

Dr. Harish Sharma (Chief Business Officer & Operations) represented REPL at the conference and shared the company's involvement in uplifting urban living space, its experience in Smart City solutions & urban planning.



Committee Meeting: Urban Development & Smart Cities

Delegate from REPL (Ms. Poonam Gupta – Senior Mgr- PPP) attended the 1st Committee meeting of CII's National Committee on Urban Development & Smart Cities held on 6th September in Delhi. The agenda was to discuss and identify issues in Smart Cities Mission and how to elevate them to concerned Government authorities.

Land Pooling Conference: FICCI



Mr. Prabhakar Kumar (GM & HOD – Planning, REPL) joined Land Pooling (Potential Investment Opportunities) in Real Estate and Infrastructure on 13th September. Held in Delhi, the conference was organized by FICCI along with DDA. Land Pooling Policy's applicability, advantages & principles were major discussion topics.



Poland-India Business Forum: FICCI



Mr. Pradeep Misra, CMD, REPL spoke about Investment Opportunities, Growth Strategies & Building Investors' Confidence during Assocham's Real Estate Summit in Delhi. Inaugurated by Mr. Suresh Prabhu, former Cabinet Minister, the event was scheduled on 12th July and had presence of industry leaders. REPL was also one of the exhibitors in the event where we showcased our expertise.



UP Awas Evam Vikas Parishad Launches OBPAS: LUCKNOW

On 5th August, UP Awas Evam Vikas Parishad launched Online Building Approval System in Lucknow. To implement the ease of doing business model, under AMRUT, UP Govt. has taken this initiative to provide online approval of Buildings plans in the state. A workshop cum training session was also organized. The representatives of IIA, UP Architect Association, Lucknow Architect Association and other government engineers & architects participated in the workshop. From RIPL, Ms. Soumya Das, Whole-time Director spoke about OBPAS, its benefits and how the software can be used. This high tech driven system would be able to facilitate DAs, SADAs & UPAVP officials to perform their tasks with accuracy and consume less time. On 16th September, a workshop and training session on OBPAS was organized in Gorakhpur which was attended by Architects and other Govt. officials.



Design Perspective: CHANDIGARH

RIPL exhibited in Design Perspective Chandigarh on 19th July to promote ARCHICAD 23. We received an overwhelming response from the visitors.



New Development Bank's Engagement Workshop: FICCI



Delegates from REPL participated in New Development Bank's Engagement Workshop. The event was organized on 3rd September by FICCI in association with Department of Economic Affairs. It was attended by large financial institutions who directly provide funding for project implementation.



GST for MSME: FICCI



Mr. Manoj Kumar (CFO-REPL) joined session on GST for MSME organized by FICCI in Delhi. Scheduled on 25th September, major discussion topics were Latest Compliance Norms and GST Return. Speakers were from Ministry of MSME, GST Policy Wing (Delhi Zone) etc.



FOAID: DELHI

RIPL exhibited at FOAID (Festival of Architecture & Interior Designing) on 20th- 21st September in Delhi. During the event we promoted ARCHICAD 23 and received an overwhelming response from the visitors at our stand.



Real Estate Committee Meeting: FICCI



As member of FICCI's Real Estate Committee, Mr. Pradeep Misra, CMD, REPL participated in the committee's 2nd Meeting scheduled on 26th July in Mumbai. The agenda of the meeting was to collectively build a holistic work plan and identify key areas of invention.



Green Banking Conclave: PHD CHAMBER



Ms. Ruchi Mishra (DGM- Architect, REPL) joined PHD Chamber's Green Banking Conclave as speaker. The event was held on 4th June in Chandigarh and focused on issues like global warming and sustainable environment. Presentation by REPL was on Role of Green Banking in implementation of Green & Sustainable AEC industry".



HR Conferences: NASSCOM

NASSCOM

Mr Ravi Srivastava (AGM-HR, REPL), attended two conferences held by NASSCOM on the Navigational HR – Legal Issues in investigating employee fraud, POSH & ethics complaints (Gurgaon, June 18th) and; HR Best Practices Session (Gurgaon, June 21st). The real-life industry examples and latest practices were shared by the HR heads of industry leaders.



Investors Protection, Education and Awareness Summit: ASSOCHAM



Delegates from REPL attended ASSOCHAM's National Summit on "Investors Protection, Education and Awareness" held on 26th June in Delhi. The event had participation from Ministry of Corporate Affairs, SEBI and leading firms of Capital Market.



Consultative Selling Session: NASSCOM

NASSCOM

For Sales and Marketing professionals of IT industry, Nasscom organized Consultative Selling Session in Gurugram on 27th June. Delegates from RIPL joined the event which focused on requirements and importance of consultative selling and had presence of sales professionals from IT Industry.



Design Perspective: GUWAHATI & KOLKATA

RIPL continue to increase its presence in Eastern Parts of India by participating in Design Perspective event in Guwahati and Kolkata held on 7th and 22nd June for promotion of ARCHICAD. We received an overwhelming response in both the events.



Sustainability Conference: CII



REPL participated in CII's 'Conference on Sustainability' with the theme Energy and Environment on 28th June in Delhi. The event had discussions on sustainability and its role in paving the future of industries, communities and the world.



Conference on Infrastructure Management: CII



Delegate from REPL joined the conference held on 12th September in Delhi. Based on "Building GREEN Real Estate", the discussion topics were Current Industry Stance on Sustainable Practices; Role and Impetus on Technology Tools; and Solutions of Environmental Consciousness.



Interactive Session on Post Union Budget: FICCI



REPL was represented by Mr. Jawahar Khushu (Infrastructure Expert-REPL) at the event held on 9th July. The sessions focused on understanding the provisions of Finance Bill 2019 and relevant notifications to help understand the implications of the changes in the Income Tax, Customs Laws and procedures. Key officials from Ministry of Finance and eminent tax experts also participated.



Urban Infrastructure and Smart Cities Meeting: FICCI



As a member of Urban Infrastructure and Smart City, REPL's Infrastructure Expert Mr. Jawahar Khushu attended the 1st committee meeting of FICCI's Urban Infrastructure & Smart Cities held on 18th July in Delhi. The agenda was to collectively build a holistic work plan of committee on policy level as well as activities on central or state level. Mr. Khushu gave his inputs on identifying key areas of invention and developing a comprehensive roadmap for the year.



Asia Pacific Housing Forum: Delhi

Delegates from REPL joined the event organized by Asia Pacific Housing Forum on 18th & 19th July in Delhi. The event focused on Housing Ecosystem, Affordable Housing, Sanitation, Affordable Housing Finance, Climate Change and Resilient Communities. Speakers were from Ministry of Housing and Urban Affairs, SPA etc.



National HR Circle Competition: CII



On 18th and 19th July, Mr. Ravi Srivastava and Ms. Deepti Mehta from REPL's HR team attended National HR Circle organized by CII in Delhi. Participants shared success stories on HR practices, HR innovation, HR benchmarking and HR management.



Real Estate Conference: CII



REPL participated as Corporate Partner in Real Estate Conference held on 27th August in Delhi. The event focused on policy reforms in reviving the confidence of buyers and role of real estate plays in the overall growth and development of the country. The conference had presence of Government Officials, domestic and global fund managers and LPs.



Smart City Summit: Delhi

REPL delegates participated in Smart City Summit held on 22nd August in Delhi. The event was organized by Bharat Exhibitions and had discussions on emerging technologies, surveillance, digital intelligence, and digital transformation towards smart, sustainable and safe cities.



Annual Business Conclave: BHUBANESWAR

Mr. Prabhakar Kumar (GM & HOD- Planning, REPL) was invited to Xavier University for Annual Business Conclave. The event was organized on 8th August in Bhubaneswar and focused on Managing Cities - Current Practices and Future Priorities as theme. Mr. Kumar spoke on cutting-edge management expertise needed for the planning and development of livable cities.



