

IMPACT

PASSION
FOR
GROWTH



**Financial
Results**



**Projects
Awarded**



**Corporate
News**



**Media
Coverage**



CMD MESSAGE

Dear Investors,

Two years back, we could successfully launch REPL IPO with your support and cooperation. We have come out with our annual financial results of FY 2019-20, and once again for the consecutive years, we have registered significant growth on all major financial parameters.

Our consolidated revenue from operations has reached Rs. 78.83 Crores, which is an increase of 50.19 % over the last fiscal year. Net profit of the company has increased by 41.41% while the EBIDTA has risen by 59.23%. REPL is committed towards the value creation for all its stakeholders. This year, the Earning Per Share (EPS) increased by 32.25%.

The nature of our projects is widely diversified; we have been closely working with government on several projects; clientele from the corporate sector is also holding strong. During the previous fiscal, FY 2019-20, we have been awarded a few highly prestigious projects including the PMC for Itanagar Smart City (Arunachal Pradesh); BIM consultancy for Chennai Metro (Tamil Nadu) and; GIS Based Master Plans for five towns in UP (under AMRUT). As a result, our Work Order in Hand stood at Rs. 375 Crores at the closure of the financial year. Subsequently, we have bagged another Smart City project of Jabalpur (Madhya Pradesh) which takes our involvement in on-going Smart City mission to seven projects. All these projects are large in nature and long in gestation period to ensure our steady revenue stream.

We are moving in a very strategic manner towards our stated goals and objectives, keeping in mind the interests of our investors and associates. To align with the new business norm that has emerged in recent months, we are increasing our focus of application of latest technological solutions and, we are closely working with our clients to understand their requirements to provide prompt solutions. As we are spreading our business in new territories and business-lines, it gives us new growth opportunities and keeps business risk under control. We will keep updating you periodically on the corporate level developments of REPL and our new initiatives.

I wish that all of you along with your family & friends stay healthy and safe. Looking forward to your feedback, inputs and continuous support.

Sincerely,

Pradeep Misra
CMD, REPL

Financial Results

REPL declared its financial results for FY 2019-20 on 15th July 2020. Highlights are as below:

Rudrabhishek Enterprises Ltd.				
Particulars	Mar-20	Mar-19	Difference Inc/Dec	Percent Inc/Dec from Mar-19
Revenue from operations in Lacs	7,883.78	5,249.09	2,634.69	50.19%
EBIDTA in Lacs	1,812.02	1,138.02	674.00	59.23%
PAT in Lacs	1,194.29	844.56	349.73	41.41%
EPS in Rs.	6.89	5.21	1.68	32.25%

Consolidated Figures



Corporate Announcements

Major Projects Awarded: FY 2019-20

Project

DPR & PMC for PMAY project in Pune

Client

Pune Metropolitan Region Development Authority

Project

PMC for Itanagar Smart City

Client

Itanagar Smart City Development Corporation Ltd.

Project

BIM Consultancy Services for Chennai Metro Rail Phase 2

Client

Chennai Metro Rail Limited

Project

PMC Services for property development at Shenoy Nagar and other locations for Metro Rail

Client

Chennai Metro Rail Limited

Project

GIS Based Master Plan Formulation for 5 Towns in Uttar Pradesh under AMRUT

Client

Town & Country Planning Department, UP

Project

DPR & PMC for Construction of State Guest House at Puri, Odisha & Mumbai, Maharashtra

Client

Building Construction Department, Jharkhand Govt.

Project

Consultancy Services for DPR Planning and Services Layout for Hi-Tech Township Project

Client

Suncity Hi-Tech Infrastructure Pvt. Ltd.

Project

PMC services for Tropical Panache at Thane, Maharashtra

Client

Waterfront Buildcon LLP

Recently Awarded Projects

Project Name	Client Name	Scope of Work
BIM Consultancy for Metro Rail project (Phase-II)	Chennai Metro Rail Limited	BIM related design works covering alignment, stations, tunnels, viaduct & deport works, develop, design & drawings of Civil, Architectural, Structural, MEP, Tunnel Ventilation System (TVS), Signaling, Power & Traction and other related project components.
DPR & PMC for Jabalpur Smart City	Jabalpur Smart City Limited	Preparation of Project Management Report, Identifying Urban Planning & Architecture issues, Implementation of Urban Planning & Architecture design, Preparation of bid related documents, Quality control and assurance and Monitoring & coordination.



Best Waste Management

Project Award: Varanasi Smart City

Varanasi Smart City was awarded with Best Waste Management Project at Smart City- Empowering India Awards 2019. The Award Ceremony was held on 28th Feb in Delhi where Sh. Hardeep Singh Puri, Hon'ble MoS, MoHUA was the Chief Guest. REPL is PMC Consultant for Varanasi Smart City.



Industry Relations



Media Interaction on Union Budget

On 1st Feb., the day of Union Budget, ASSOCHAM organized Live Media Interactions in Delhi where CMD-REPL interacted with various electronic media and shared his views on budget announcements.



Northern Regional Committee



CMD-REPL as a member of CII's Northern Regional Infrastructure Committee joined the Meeting where he tabled his views and discussed the work plan for the year ahead. The Meeting was held on 15th May.

Virtual Conference on Real Estate



CMD-REPL moderated Panel Discussion on 'What will be different going forward' in CII's Conference on Real Estate. The Panelists were from L&T, TATA Realty, M3M India, Hiranandani Realty etc. In the Panel Discussion, industry experts discussed on how Post Covid-19 would be the technology driven in monitoring projects, virtual sales, online govt. services etc. The Conference was organised in association with NAREDCO on 15th May.

Annual General Meeting



CMD-REPL, on behalf of REPL (one of the members of CII), joined CII's AGM held on 2nd June via Video Conferencing. The Agenda was reviewed by the President. Annual Report & Accounts, Election of National Council 2020-21 etc. were also discussed.

Real Estate Committee Meeting:

New Delhi

CMD-REPL, as a member of FICCI Real Estate Committee, joined the Meeting and presented his views on current issues faced by Real Estate Sector. Held on 2nd April through Video Conferencing, the focus of the Meeting was to understand and assess severe disruptions caused by Covid-19 on the Real Estate sector and the way forward.



Urban Technovation Summit

To discuss on emerging housing technologies, technology enabled Urban Planning and Urban Mobility, PHD Chamber organized the Summit on 28th Feb in Delhi. Mr. Prabhakar Kumar (HoD & AVP- Urban Planning, REPL) was one of the panelists. He shared his views on the ways to make zero mile connectivity with urban planning. Other Speakers were from MoHUA, NCR Planning Board, SPA etc.



Guest Lecture: MNNIT Allahabad

Upon Invitation, CMD-REPL visited MNNIT Allahabad on 14th Feb. and delivered Guest Lecture on Entrepreneurship where he talked about the career path available to the graduating students, viz, Job, Business and Entrepreneurship. Sharing his experience, he talked about the challenges and available opportunities in entrepreneurial ventures.

Consultation Forum 2020: Delhi

CMD-REPL joined the Roundtable Discussion on Construction & Real Estate. He expressed his views on how to address the issues in the sector for long-term benefits for all stakeholders. The Forum was organized by ASCON and Department for Promotion of Industry and Internal Trade (DPIIT), GOI with Industry Associations on 20th Feb. in Delhi.



CII Committee Meeting: RE & Housing

CII conducted 2nd Committee Meeting (Real Estate & Housing) on 19th Feb in Delhi. As a member of the Committee, CMD-REPL participated in discussion related to Real Estate funding, RERA, GST, Rental Housing etc.

Talk of the Town Conference: Surface Reporter

Ms. Ruchi Mishra (DGM-Architect, REPL) was one of the panelists at the Talk of the Town Conference held on 29th Feb. in Delhi. She discussed on rising expectations from High Rise Buildings with focus on Optimum Performance, Cost-Effectiveness, Safety and Living Standard.

Australia - India Business Exchange: Delhi

A Roundtable Conference was organized by Australian Govt. in Delhi on 25th Feb. From REPL, it was joined by Dr. Harish Sharma (ED-REPL), who shared insights on Infrastructure and Built Environment in India. The event was led by Hon. Simon Birmingham, Minister of Trade and Investment, Australia and was focused to look out for collaborative opportunities in Indian Urban Sector.



Industry Participation Via Video Conferencing

Twitter Live Chat: 99 Acres

To provide information on how to select best affordable housing developer, REPL joined 99 Acres' Twitter Live Chat on 27th Feb. Our Experts addressed to the live questions/queries received during the Session.

Revival Of Real Estate

CMD- REPL along with other REPL team members joined the Video Conference on Revival of Real Estate & Housing Sector post COVID-19 with Sh. Hardeep Singh Puri, Hon'ble MoS (IC) of Housing and Urban Affairs, Civil Aviation along with Secretary and Addl. Secretary of MoHUA on 17th April.



AI & Impact on Business

NASSCOM

RIPL (Subsidiary of REPL) team joined NASSCOM's Conference on AI & its impact on business. Organised on 25th Feb. in Noida, the sessions included successful case studies of Artificial Intelligence and its usage in the industry.



Annual Regional Session



CII Delhi State's Annual Session was conducted on 26th Feb. in Delhi. Mr. Anil Bajjal, Lieutenant Governor of Delhi was the Chief Guest. REPL Planning Team attended the session.



SME Finance Options



REPL attended CII's Webinar on "SME Finance Options in Difficult Times" organized on 9th April. The Speakers were from Resurgent India and Wishfin.

Rebuilding the Construction Sector



REPL joined the Webinar and gained insights on Exploring Challenges for Industry Stakeholders and Measures Taken. The Panelists were from Colliers International India, Tata Reality, RMZ Corp, etc.



Managing Corporate Compliance Challenges



On 11th April, REPL attended ASSOCHAM's Webinar on "Managing Corporate Compliance Challenges Due to COVID-19". The discussion was on Company Act and SEBI Regulations. The Speakers were from Smart Bharat Group, Corporate Professionals and Baker Tilly DHC.

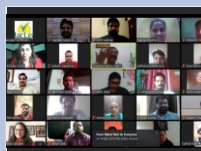
Converting Crises into Opportunity: MSME



REPL BD Team joined the Video Conference of Shri Nitin Gadkari, Hon'ble Minister of MoRTH & MSME on 14th April organized by FICCI. The Conference was focused on how MSMEs should convert this crisis into an opportunity and accelerate infrastructure projects.

Online Workshop On Enhancing Professional Effectiveness

REPL's HR Team participated in CII's six days Workshop from 27th April - 2nd May. It was focused on Personality Management, Time Management, Goal Setting, Effective Communication, Leadership, Team Management, Quality - Cost - Delivery Management, Problem Solving & Decision Making.



Wastewater Management Technologies



REPL participated in FICCI's Industrial & Municipal Wastewater Management Technologies Webinar on 4th June. It was focused on the Technologies Available for Wastewater Treatment. The Speakers were from Transchem Agritech, Ecosoft, Ion Exchange, Good Earth Chemicals & JS-Water Energy Life.

Impact of COVID-19 on Architecture & Design



The Webinar on Designing for a New World – Post COVID-19 was held on 5th June. The Panelists were from Prem Nath & Associates, K2INDIA, RSP etc. REPL Architecture team joined in and gained insights on Adoption of Sustainable Projects; Challenges in Planning & Designing Future Projects etc.

BIM for Digital Transformation



REPL's Project Team attended the CII's Webinar held on 12th June. The discussion topics were Trends and Developments, Project Delivery, Application of Realtime 3D Technologies across AEC Industry etc.



Construction Industry- Are We Crisis Ready: E-Masterclass

REPL participated in FICCI's E-Masterclass on 5th June. The Class was organised in partnership with Colliers International India. The focus was to understand the challenges faced by construction projects and enterprising solutions and to minimize impact on the construction sector.



GST Audit & Input Tax Credit

Assocham's Webinar on 'Input Tax Credit & Departmental Audit under GST' was held on 15th June. REPL's Accounts & Finance team joined the session and increased their understanding on Relief Provisions, GST Audit, Input Tax Credit etc.



Emerging Role of ICC during COVID 19

REPL participated in CII Web Session on Emerging Role of ICC during COVID times held on 17th June 2020. The discussion was on Managing and monitoring current situation and how technologies are being leveraged in handling effective management. The Speakers were from MoHUA, PwC, Ujjain Smart City, Itanagar Smart City etc.

Employee Participation

Leadership Training

Focusing on institutional approach, HR Team organized a Virtual Leadership Program which focused on Skill Up-gradation as well as grooming of TLs and HoDs of REPL. Financial Training was held from 1st June to 6th June by KPMG. Another Leadership Program was held from 10th - 12th June by Silver Key Partners. The sessions focused on Organization Culture, Leadership, Financial Aspects and Business Plans.

Fight Against COVID-19: REPL Family

To support health-care workers in the time of global pandemic, 28 employees from REPL Group came forward and contributed to arrange for medical supplies required at the hospitals. With their support and contribution, we were able to donate 1000 PPE Kits at a Noida based Hospital. We approached the hospital directly and arranged for the supplies.



Media

ET Government.com
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Jabalpur Smart City ropes in REPL as consultant

REPL will support Jabalpur Smart City in overall management of Smart City project, including project planning, budgeting, supervising, managing, monitoring & evaluating, reporting and coordination

Mohd Usayy - ETGovernment - June 09, 2020, 11:01 IST

CONSTRUCTION TIMES
SECTOR ANALYSIS REALTY

COVID-19 to Have Ripple Effect on Real Estate

The real estate sector is expecting for relief measures and it is a crucial package that will surely help the sector in severely distressed.

Nikhil Khandelwal and Anand
Editor: Write to Start the Week
The industry's leading Real Estate Journal

Indian Real Estate

#Budget 2020 Expectations: Realtors urge a change in definition of affordable housing

Anand Singh Chaudhary
Real Estate Journal

Though the government has been focusing on boosting the affordable housing segment in the recent past, the real estate sector strongly hopes that the government changes the definition of affordable housing to encompass more categories under its ambit in the Union Budget 2020-21.

CNBC

Coronavirus impact: Affordable housing not to remain so affordable in times to come

Coronavirus has hit the real estate sector hard. The government has been focusing on boosting the affordable housing segment in the recent past, the real estate sector strongly hopes that the government changes the definition of affordable housing to encompass more categories under its ambit in the Union Budget 2020-21.

THE ECONOMIC TIMES

Cities may Take a Year More to Become Smart

THE REASON: Lockdown resulted in delay of nearly 9-12 months in 20 smart city projects

Smart Cities - Futuristic and Sustainable Development

EPC World

Smart Cities - Futuristic and Sustainable Development

Smart Cities - Futuristic and Sustainable Development

CONSTRUCTION TIMES

A BIG PUSH

DR. HARISH SHARMA, Executive Director, REPL

The first tranche came as a breather amid corona crisis as the MSME sector received a big push. The announcements made aim to infuse liquidity and ease the functioning of the MSME. By tweaking the definition of MSMEs the benefits will extend to a lot of units. Along with this, the collateral-free automatic loan for MSMEs worth Rs 3 lakh crore for four years coupling it with a no repayment of principal amount for the first 12 months will give a big relief to almost 45 lakh units. The \$5000 crore equity infusion through Fund of Fund will help the MSME units in leveraging it at daughter-fund levels and in expanding their operations. The first tranche came as a breather amid corona crisis as the MSME sector received a big push. The announcements made aim to infuse liquidity and ease the functioning of the MSME. By tweaking the definition of MSMEs the benefits will extend to a lot of units. Along with this, the collateral-free automatic loan for MSMEs worth Rs 3 lakh crore for four years coupling it with a no repayment of principal amount for the first 12 months will give a big relief to almost 45 lakh units. The \$5000 crore equity infusion through Fund of Fund will help the MSME units in leveraging it at daughter-fund levels and in expanding their operations.

Business Standard

Smart tips on buying chandeliers and other lighting fixtures for your house

White has variations depending upon the temperature, says Ruchi Mishra DGM Architect, REPL. Bright white should be used in hall, kitchen, reading room etc. Warm white gives a little yellowish white and can be used in bedrooms. Daylight gives a bluish tone and can be used in dining rooms or the areas where daylight. Talk about colors, LED bulbs are capable of displaying a spectrum color range, says people to not, apart from the spectrum of white and yellow.

live.mint

Property prices may fall post lockdown, realtors seek lower levies

New Delhi: Property prices may fall in the coming days, as the real estate sector goes through another major blow – coronavirus crisis and the lockdown.

ACE UPDATE

Management of projects in urban infrastructure development

REPL, announces Annual Results, Net Profit Jumps 41.41% YoY

30.10% growth in the revenue from operations, while EBITDA up by 19.20%
REPL, registers 32.30% increase in work orders and EPCF rises up by 32.20%

The leading infrastructure consultancy firm Rudrabhishek Enterprises Limited (REPL) announced its annual

DALAL STREET INVESTMENT JOURNAL

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BW BUSINESSWORLD

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Outlook
THE NEWS SCROLL

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प्रभात खबर

पूरी और मुंबई में बनेगा स्टेट गेस्ट हाउस

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दैनिक भास्कर

ओबीपीएस के तहत विकास प्राधिकरणों के लिए अभिन प्रशिक्षण सत्र के आयोजन की व्यवस्था

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Firstpost

FM's announcement aimed at infusing liquidity

FM's announcement aimed at infusing liquidity

देशपत्र

आकिटिचकर और इंटीरियर डिजाइनिंग में पाए मनचाहा मुकाम

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Jabalpur Smart City ropes in REPL as consultant

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ET PURCHASE
The Project Procurement

Smart water management is the need of the hour

Smart water management is the need of the hour

the pioneer

Advanced training for development authorities

Advanced training for development authorities

Business Standard

REPL Announces Annual Results, Net Profit Jumps 41.41 percent YoY

New Delhi (India), July 16 (ANI/NewsWire): The leading infrastructure consultancy firm Rudrabhishek Enterprises Limited (REPL) announced its annual results for the Financial Year 2019-20, which shows YoY increase in consolidated revenue from operations

MAIL TODAY

Property prices may fall post COVID-19 lockdown, realtors seek lower levies

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THE NEW INDIAN EXPRESS

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अमर उजाला

अंबाला को मिलेगी सौगात, लागू होगा स्ट्रीट वेंडर एक्ट

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Outlook

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देशपत्र

आसार दे की

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Firstpost

COVID-19 impacts realty

In metros, the commercial sector which was picking up speed during the last quarter of

FINANCIAL EXPRESS
Real Estate

Hit by Covid-19, affordable housing won't remain so affordable in times to come

Hit by Covid-19, affordable housing won't remain so affordable in times to come

Please visit the media section of REPL website for the detailed articles.
<http://www.repl.global/media-coverage/>

For queries, please contact

Manoj Kumar
CFO, REPL
info@repl.global
+91-120-4022333

Rudrabhishek Enterprises Limited

CIN: L74899DL1992PLC050142

820, Antriksh Bhawan, 22, K.G. Marg,
Connaught Place, New Delhi - 110 001, INDIA
Ph. No.: +91-11-4106 9500, 4350 9305

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